

Outreach and Partnerships Officer

Board member, non-paid volunteer position

The EIT Digital Alumni Foundation is looking for a new, dedicated board member to support our team. The ideal candidate will actively pursue collaborations with external stakeholders like start-ups or conference organizers, negotiate new deals or discounts for the benefit of our community members and identify key partners to support our local events, particularly the annual Alumni Meeting. This position will involve travelling across Europe as member of the EIT Digital Alumni board.

Tasks include

- Scout for success stories within the EIT Digital Alumni community to promote and showcase in our website
- Identify, get in contact and interact with members of the Alumni community interested in recruitment and event sponsoring
- Identify, get in contact and interact with companies to establish strategic partnerships, obtain new services, benefits and discounts for the Alumni community
- Identify, get in contact and interact with companies interested in recruiting skilled IT professional among the members of the Alumni community through our job portal
- Promote and explain the value of the Alumni community to potential partners
- Support the Events Officer in the recruitment and inclusion of partners for local events
- Collaborate with a working group to organize the Annual Meeting and include high-value initiatives within its agenda, such as career fairs and sponsorship recruitment
- Prepare sponsorship package proposals and materials with the rest of the Alumni Board and in close collaboration with MarComms Officer

Position-specific skills

- Excellent verbal and written English communication skills
- Experience in non-profit volunteering, inter-cultural awareness and interaction with companies
- Knowledge of other EU languages is a plus
- Adaptable, flexible and creative
- A dedication of 5-10 hours per week

Benefits

- Possibility to shape the vision and strategy of the Alumni network together with the rest of the Board
- Possibility to determine and help expand the services provided by the Foundation to the members of the Alumni community
- Opportunity to gain relevant experience and develop strong negotiation skills
- Possibility to travel and join cross-KIC initiatives, events and meetups around Europe
- Networking opportunities with like-minded people involved in the EIT ecosystem